

EBV Fact Sheet

VISION STATEMENT

EBV Elektronik will be Europe's leading specialist in semiconductor distribution by being the partner of choice for its customers, suppliers and employees.

OVERVIEW

EBV Elektronik, an Avnet (NYSE: AVT) company, was founded in 1969 and is the leading specialist in European semiconductor distribution. EBV maintains its successful strategy of personal commitment to customers and excellent services. 230 Technical Sales Specialists provide a strong focus on a selected group of long-term manufacturing partners. 110 continuously trained Application Specialists offer extensive application know-how and design expertise. Warehouse operations, complete logistics solutions and value-added services such as programming, taping & reeling and laser marking are fulfilled by Avnet Logistics, EBV's logistical backbone and Europe's largest service centre. EBV operates from 60 offices in 27 countries throughout EMEA (Europe – Middle East – Africa).

HISTORY

- 1969** EBV Elektronik founded by Erich Fischer
- 1970** First pan-German distributor of Motorola Semiconductor
- 1970** Pioneer in technical marketing & application support with limited linecard
- 1980** European expansion – offices in Benelux & Austria; centralised purchasing
- 1990** Regional and linecard expansion; technical support via MIP Center of Excellence
- 1996** Raab Karcher (Veba) acquired EBV Elektronik
- 1998** Finalisation of pan-European structure; first time € 500 M in revenues
- 2000** EBV reached € 1 B in revenues; EBV group acquired by Avnet, Inc.
- 2003** Launch of Logistics on Demand™ – customer driven Supply Chain Management
- 2006** EBV launches first Reference Designs: DragonFire and SnakeBytes
- 2008** ECOmise it – EBV launches comprehensive environmental protection campaign
- 2009** EBV is the first distributor in EMEA to launch its own TV channel on www.ebv.com/tv
- 2010** EBVchips - EBV Elektronik develops its own semiconductors with and for customers
- 2011** Genesis will be the first EBVchip to be delivered

SHORT FACTS

- Headcount: 920
- Fiscal Year: July-June
- Executive Management: Slobodan Puljarevic (President & CEO), Christian Meier (President & COO)
- Parent Company: Avnet, Inc.
- Logistic Partner: Avnet Logistics (ALS)
- Certifications: DIN EN ISO 9001:2008, IEC 61340-5-1 & 2 ANSI ESD S 20.20 & JESD 625A & J-STD 020B1 & J-STD 033D1, AS9120, SONY Green Partner
- Branche: Electronic Components Distribution

SALES & FIGURES

- Sales: 1,467 Billion CY 2010
- Marketshare: 23.87% 21 CY 2011
- Inventory: € 260 M

BUSINESS

- Supplier: Altera Corporation, Atmel, Avago Technologies, Cypress, Echelon, Everlight Electronics, Fairchild Semiconductor, Freescale Semiconductor, Fujitsu Semiconductor, Infineon Technologies, ISSI, Lantiq, Luminus, Micron, National Semiconductor, NXP Semiconductors, ON Semiconductor, OSRAM Opto Semiconductors, Samsung Semiconductor Europe, Sensata, SIMCom, Spansion International, STMicroelectronics, Texas Instruments, Toshiba Electronics Europe, Vishay
- Product Portfolio: Active Components & Development Tools
- Services: Technical Support, Value-Added Services, Standard Distribution Services and Logistics Solutions
- Product Categories: Analog & Mixed Signal, DSP & Microprocessors, Memory, Microcontrollers & Peripherals, Optoelectronics, Power Discretes & Modules, Power Management, Progressive Logic & Interface, Reference Designs & Development Systems, Sensor, Wired Communications, Wireless Communications
- Vertical Markets: Automotive, Consumer, Identification Light Speed, Medical, Renewable Energies